



EU-JAPAN DIGITAL WEEK 2025



31 MARCH – 7 APRIL, 2025



TOKYO, JAPAN

THE EU-JAPAN DIGITAL WEEK IS ORGANISED AS PART OF THE EU-JAPAN DIGITAL PARTNERSHIP



31 March – 7 April 2025



Tokyo, Japan

WORKSHOP

DATA SPACES – OR THE STORY HOW TO MAKE BUSINESS FROM DATA IN A LEGAL FASHION

PANEL DISCUSSION

OPPORTUNITIES FOR JOINT DATA SPACES: HOW TO INCENTIVISE DATA SHARING AMONG COMPANIES AND STAKEHOLDERS IN COMPLEX VALUE CHAINS?



✓ **Moderator**

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Panel: Opportunities for joint data spaces: How to incentivise data sharing among companies and stakeholders in complex value chains

April 4, 2025

Moderator:

Dr Svetlana Klessova, G.A.C. Group, France

INPACE project coordinator

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Purpose of the Panel: Explore how European and Japanese companies can be incentivised to share data across complex value chains

Facing real-world challenges in complex value chains

- . Make ideas more concrete for pilot projects between European and Japanese companies (next panel)**
- . Support the development of cross-border, sectoral data spaces:**

Europe–Japan: trust, collaboration, and innovation in the era of data spaces

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Toward concrete (small) technical pilots: link to the next panel

What could a joint EU–Japan pilot look like?

- Sector: e.g., smart mobility, circular manufacturing, energy optimisation, industry...
- Scope: small-scale technical experiment/demo, 6–12 months...
- Goal: demonstrate value of data sharing, test trust mechanisms ...
- Involve: companies, tech providers, policy actors, data intermediaries EU-Japan
- Funding: start with own sources (existing public; private..), own plans
- -> Not as “add on” !! Shall be needed business wise
- Started project to move them further, or new projects
- Either sector vertical or technology horizontal - e.g. trust and security



Guiding questions to keep in mind

- 1. How can we incentivise companies to share data in complex, competitive value chains?**
- 2. What sector-and cross sector specific pain points could we solve through a pilot project?**
- 3. What makes data-sharing initiatives attractive to companies, especially SMEs?**
- 4. Where do EU and Japan have natural synergies / alignment for data collaboration?**
- 5. If we launched a small pilot tomorrow (joint technical work, build on what is already built..)— what would it look like? What is the success metric?**



Potential pilot projects

Overview?

Challenges?

Business value? why should I understand

Value of EU Japan collaboration?

Challenges to overcome during the set up?

Follow up action and planning? – next session

- Sectoral collaboration (mobility, manufacturing, energy...)
- Cross-sectoral (textile / automotive...)
- New business models and trusted governance

By showcasing
concrete
examples:
Feasibility,
benefits,
joint value
creation

Toward concrete (small) technical pilots: call for actions!

Capture pilot project ideas from the discussion

Map interested actors on both sides

Start work

We showcase on international level

(NB: INPACE Hub can support matchmaking, knowledge, trigger event around the topic for the industry, PR...)

Guiding questions for today's panel

- 1. How can we incentivise companies to share data in complex, competitive value chains?** *What mechanisms — business models, governance, technical standards, trust-building approaches ...— have worked or could be tested in a pilot?*
- 2. What sector-specific pain points could we solve through a pilot project?** *In your sector, what are some current bottlenecks or lost opportunities? Which of these could be tackled through a small, focused EU-Japan pilot project?*
- 3. What makes data-sharing initiatives attractive to companies, especially SMEs?** *What's in it for me? What would make participation in a data-sharing initiative attractive enough for companies, to take part voluntarily?*
- 4. Where do EU and Japan have natural synergies / alignment for data collaboration?** *Japanese and European industrial strengths — sectors like mobility, manufacturing, or energy — that could benefit from shared data spaces? Could these become the thematic anchors for joint pilot projects?*
- 5. If we launched a small pilot tomorrow (joint technical work, build on what is already build..) — what would it look like, what's a success metric, where it shall be showcased?** *What would be the simplest yet most impactful joint use case you propose? What would success look like in 6 to 12 months?*



THANK YOU FOR YOUR ATTENTION!



The EU-Japan Digital Week is an initiative under the EU-Japan Digital Partnership and is supported by the following projects and organisations

